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## Poland. The EMU entry strategy vs. the monetary issues<sup>1</sup>

**Abstract:** The aim of this overview article is to examine and assess monetary issues crucial for the Economic and Monetary Union (EMU) entry strategy. The optimum currency area (OCA) criteria are not used in assessing Polish suitability for the EMU, as they were not decisive in the process of the EMU creation. The degree of the Maastricht criteria fulfilment by the existing members on the examination date, i.e. on 1 January 1997 is analysed. Further, the official European Central Bank (ECB) and Commission position regarding the enlargement of the monetary union is presented. Next, we attempt to present the rationale behind the early EMU strategy in the case of Poland. We also use data on Slovenia to demonstrate and compare different roads and attitudes to the EMU. The state of convergence of monetary and economic variables are presented and assessed. To address the issue of convergence, the ability to sustainably meet the Maastricht criteria are also considered.

**Keywords:** Economic and Monetary Union, EMU entrance strategy, nominal convergence, Balassa-Samuelson effect, Poland.

**JEL codes:** E31, E42, E65, F31, F33, N14.

### 1. The Maastricht criteria

In order to promote convergence between the EU countries on their way towards the EMU, monetary and fiscal criteria were stipulated in the Treaty of Maastricht in 1991. These provisions are not a simple reflection of the OCA criteria. Indeed the Maastricht criteria are not easily justifiable along the theory lines, De Grauwe (2000). Thus they reflect some arbitrariness of political decisions that led to the establishment of the monetary union. The Maastricht criteria are both the outcome

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of accrued experience and of a long political bargaining process that started as early as in 1987 and was concluded during the intergovernmental conference that preceded the Maastricht Summit, (e.g. see Dyson and Featherstone (1999), Arestis et al (1999) and Skrobisz (2005)).

For the sake of analytical clarity it is useful to consider separately the criteria related to the monetary framework and the criteria concerning the fiscal framework. The former will be discussed in detail in this article. The latter will be addressed in a forthcoming article. The Maastricht criteria are as follows:

## **1.1. Monetary criteria**

### *1.1.1. Price stability*

*“The achievement of a high degree of price stability [...] will be apparent from a rate of inflation which is close to that of, at most, the three best-performing Member States in terms of price stability”*, TEC Article 121(1). In practice the inflation rate must not exceed by more than 150 basic points (bp) the average of the three best performing European Union countries in the year preceding the examination (Protocol 24 to the TEC).

### *1.1.2. Interest rate*

*“The durability of convergence achieved by the Member State and of its participation in the exchange rate mechanism of the European Monetary System (ESM), being reflected in the long-term interest rate levels”*, TEC Article 121(1). This translates into the condition that the nominal long-term interest rate in the year prior to the examination must not exceed by more than 200 bp that of the three best-performing Member States in terms of price stability (Protocol 24 of the TEC).

### *1.1.3. Exchange rate*

*“The observance of the normal fluctuation margins provided by the exchange-rate mechanism of the European Monetary System, for at least two years, without devaluing against the currency of any other Member State”*, TEC Article 121(1). In practice the participation in the EMS must be continuous and there must be no severe tensions during two years before the examination. The EMS was replaced by the Exchange Rate Mechanism II (ERM II) on 1 January 1999.

Besides, the Treaty stipulates the need for independent monetary authorities in place (Article 108 of the TEC). The independence of national central banks has to be anchored in the national legal framework (Article 109 of the TEC). The European Commission (EC) and the ECB assume the monitoring responsibilities of the Maastricht criteria fulfilment and report regularly to the Economic and Financial Council (ECOFIN) which is a decision making body. Any applicant country is subject to an assessment of the criteria fulfilment (Article 122 of the TEC). This as-

assessment is done jointly by the EC and the ECB. Based on the outcome of the assessment the ECOFIN takes the decision whether an applicant country meets the provisions of the Treaty.

## **1.2. Fiscal criteria**

The treaty stipulates: *”The sustainability of the government financial position [...] will be apparent from having achieved a government budgetary position without a deficit that is excessive [...]”*. In practice the compliance to the budgetary discipline is judged according to the two following criteria:

### *1.2.1. Government debt*

The ratio of the government debt to the GDP must not exceed 60% in the year prior to the examination. However, if it is not the case, the ratio must be satisfactorily diminished and must be approaching the 60% level at a reasonable pace (Protocol 24 of the TEC).

### *1.2.2. Annual government deficit*

The ratio of the annual government deficit to gross domestic product (GDP) must not exceed 3% at the end of the year preceding the examination. If this is not the case, the ratio must have declined substantially to a level close to 3% or, alternatively, must remain close to 3% and any exceptional excess must be temporary (Protocol 24 of the TEC).

## **2. The Maastricht criteria – some political considerations**

The Maastricht criteria came under criticism right after their draft (e.g. see Pasinetti 1998). The weak point is the arbitrariness of their level. Indeed, there is no economic reason why the debt and the deficit level should not exceed respectively 60% and 3% of the GDP<sup>2</sup>. Simultaneously, as a result of pressures from Germany concerned about the long term sustainability of the Maastricht fiscal framework the Stability and Growth Pact (SGP) was added in 1997 in order to improve the fiscal discipline inside the EMU. Indeed the EMU member countries without the SGP rules would have little incentive to abide by the provisions of the Maastricht treaty after the successful examination and the official introduction of the common currency. The

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<sup>2</sup> In the long run a deficit of 3% and debt level of 60% is reconcilable with real growth rate of 5% i.e. the average growth rate of Germany in the 1980'. Some authors believe the Maastricht criteria were tailored to be consistent with the historical economic performance of Germany, see Laufer (1997).

successful entrants in the absence of the SGP could pursue excessively loose fiscal policies and thus exploit the credibility of the common currency area as a whole. In consequence, the credibility would be impaired and there would be a danger of inflation. Simultaneously, the responsible country would be affected over-proportionally since the 'costs' of its policy are pooled among all the EMU members. To prevent this 'free riding' phenomenon all the member countries had to commit to maintaining the budgetary discipline. Formally the SGP consists of three elements, European Commission (EC) 2004):

- a political commitment by all parties involved in the SGP to the full and timely implementation of the surveillance process,
- a regular monitoring of budget deficits done on a basis of stability and convergence programmes,
- a requirement of corrective actions and, if necessary, imposition of sanctions according to the Excessive Deficit Procedure (EDP).

Despite the allure of robustness and impartiality, the influence of the SGP on short-term fiscal policies in practice is decisively mitigated by political considerations. The Commission has been merely given a monitoring and initiatory role if a member country does not comply with the Maastricht provisions (EC 2004). The sanctions enforcement decisions are taken by the Council. In consequence the members of the Council are effectively judges in their own case. They have had little incentive to enforce sanctions since they are potential violators of the budget deficit rule some time in the future. The arbitrariness of the Maastricht criteria makes it easy to justify a breach of the budget deficit rule in the time of adverse economic developments. For these reasons the dissuasive power of the Pact is weaker than initially planned as could be seen from the ECOFIN rulings on German and French deficits. In March 2005 ECOFIN and finally the European Council decided to soften the SGP, Council Regulation (1055/2005). Although the two thresholds (namely 3% deficit and 60% public debt) have been unchanged the EDP procedure has been to a certain degree relaxed (e.g. no EDP should be launched against a member state with a negative or prolonged period of low growth). Moreover the modified SGP lists relevant factors letting a country off an EDP. This decision was welcomed by the French and German governments but was criticized by the ECB (2005a and 2005b) and the Deutsche Bundesbank.

### ***2.1. The Maastricht criteria fulfilment in the past***

The inspection of the Maastricht criteria fulfilment on the examination date i.e. on 1 January 1997 (Table 1) offers a good illustration of the role played by political considerations in the establishment of the European Monetary Union. As can be seen from Table 1 not all the countries met the Maastricht criteria on the examination date.

**Table 1. The degree of Maastricht criteria convergence on the examination date**

Country	Inflation rate	Long-term interest rate	Exchange rate regime	Budget deficit (as % of the GDP)*	Public debt (as % of the GDP)
Austria	1.1	5.7	Yes	-1.9	63.9
Belgium	1.4	5.8	Yes	2.0	123.0
Denmark	1.6	6.3	Yes	0.5	61.3
Finland	1.3	6.0	Yes	-1.5	54.1
France	1.2	5.6	Yes	-3.0	59.0
Germany	1.4	5.6	Yes	2.6	60.9
Greece	5.2	9.9	Yes	-4.6	108.5
Ireland	1.2	6.3	Yes	0.8	65.3
Italy	1.8	6.9	Yes	-2.7	119.8
Luxembourg	1.4	5.6	Yes	3.6	6.0
Netherlands	1.8	5.6	Yes	-1.2	70.3
Portugal	1.8	6.4	Yes	-2.6	60.3
Spain	1.8	6.4	Yes	-3.2	66.7
Sweden	1.9	6.6	No	-2.0	75.0
UK	1.8	7.1	No	-2.0	50.8
reference value on examination date (1 January 1997)	2.7	8.0	ERM	-3.0	60.0

\* A minus sign indicates a deficit.

S o u r c e : European Commission (1998).

The Commission and the Council have used the built-in flexibility in the criteria formulation to qualify almost all the applicants for the third stage of the EMU (Greece was the only applicant that did not qualify). Both Belgium and Italy were positively judged on their debt reducing performance and could join at early date, whereas Spain was admitted despite having exceeded the budget deficit and public debt threshold (comp. Table 1). Simultaneously, what cannot be seen from Table 1, Finland and Italy were qualified for the third stage without the full two-year membership in ERM, staying respectively for 15 and 14 months (Council Decision 98/317/EC of 3 May 1998). The UK and Denmark requested and actually got an opt-out clause. Sweden decided to postpone the EMU membership. Later on it was agreed that any subsequent entrant will be assessed according to the Maastricht criteria fulfilment, following the principle of equal treatment (ECB 2003).

## ***2.2. Exchange rate policy towards non EMU members***

The principles of cooperation between the EMU members and other EU members were agreed by the ECOFIN in 1996. There have been some institutional changes at the beginning of the third stage, for the entry strategy the most important being the replacing of the 'old' ERM by a new exchange rate system (ERM II) on 1 January 1999. ERM II is an exchange rate agreement based on central rates agreed mutually by all the parties: a new entrant, the EMU countries, the ECB and other ERM II member countries (ECB 2003).

ERM II has two roles (ECB 2003): firstly, by introducing the element of rigidity it fosters convergence between the EMU and a participating country, secondly, it allows for testing the equilibrium level of the exchange rate. The fluctuation corridor is set to  $\pm 15\%$  with automatic bilateral interventions upon reaching the margin of the band, provided the intervention does not conflict with the price stability objective of the European Central Bank. Simultaneously, a narrower band can be individually agreed (ECB 2003). In principle, the timing of entry into ERM II is a decision of the participating country (see the case of Sweden), however all the EU members (except for the UK and Denmark) are expected to join at some future date. What is interesting, according to the readings of the Treaty a country can be qualified to the third stage of the EMU against its own will (Nowak-Far 2001). Indeed the Article 122 (2) of the TEC stipulates that the ECOFIN shall decide by a qualified majority on a proposal from the Commission which members with a derogation meet the necessary conditions and 'abrogate the derogations of the Member States concerned'. However, this is only a theoretical possibility and it will not be further considered.

According to the Treaty, all the EU members are required to treat their exchange rate policy as a matter of common interest and to pursue price stability as a primary objective of their monetary policy. It is noteworthy that the price stability is strongly anchored in the Act on the National Bank of Poland (NBP), that will be further discussed in section 6.2. Unilateral euroization (including a currency board system) has been excluded by the European Commission and the ECB as incompatible with the logic and spirit of the European monetary integration, Begg et al. (2002), Solbes (2003). This is criticised as a sign of immaturity of the Euro to serve as a global currency, Bratkowski and Rostowski (2002).

Summing up, the exchange rate criterion has been treated with some degree of flexibility in the past. The full two-year membership was not deemed necessary in the case of Italy and Finland. The implications of the assessment procedure based on the principle of equal treatment and difficulties related to the membership in ERM II will be analysed in section 7.

### 3. Early entry strategy – what was the earliest possible date?

Poland and the other new EU members are treated as EMU member states ‘with a derogation’ (Art. 122 of the TEC). The principle of equal treatment applies, so an applicant country has to undergo a minimum two-year long accession process (Art. 109 of the TEC). It has been stressed by the Commission and the ECB officials that ERM II should not be considered as a mere waiting room before the full membership, see e.g. Weltke (2002), Trichet (2002), Solbes (2004). What more important, the sustainability of the criteria fulfilment will be considered as the paramount principle. The notion of sustainability can be interpreted as a long-term ability to abide by the Maastricht provisions. Some results of empirical research will be presented in the following sections. Inevitably however any EMU enlargement process in the future will be politically driven and to some extent arbitrary.

If Poland had joined ERM II soon after the EU accession on 1 May 2004, the earliest assessment date of the criteria fulfilment would be 2006. In the case of the positive evaluation Poland could theoretically join the EMU at the earliest one year after the examination date, that is in 2007. As we know it did not materialize and the first New Member State (NMS) that was able to join the EMU was Slovenia.

**Table 2. Intended EMU Membership Dates and Changeover Scenarios**

Country	National target date for the adoption of the euro	ERM-2 membership/ Entry date	Type of scenario for the changeover/ dual circulation period
Cyprus	1 January 2008	2 May 2005	Big-Bang/ one month
Czech Republic	1 January 2010 <sup>a</sup>	Entry date to be decided end 2006	Proposal expected August 2006
Estonia	1 January 2008	28 June 2004	Big-Bang/two weeks
Hungary	1 January 2010	No	Big-Bang with possible phasing out/ one month
Latvia	1 January 2008 <sup>b</sup>	2 May 2005	Big-Bang/ one month
Lithuania	1 January 2007 <sup>c</sup>	28 June 2004	Big-Bang/ 15 days
Malta	1 January 2008	2 May 2005	Big-Bang with phasing out/ one month
Poland	No official target date	No	No
Slovak Republic	1 January 2009	28 November 2005	Big-Bang/ 16 days
Slovenia	1 January 2007	28 June 2004	Big-Bang/ 14 days

<sup>a</sup> Preliminary date.

<sup>b</sup> To be postponed.

<sup>c</sup> No longer relevant after the negative assessment of the Convergence Reports of the European Commission and European Central Bank, 16 May 2006.

Source: European Commission (2006).

Furthermore Poland became the only NMS that does not have an official strategy of joining the euro area (see Table 2).

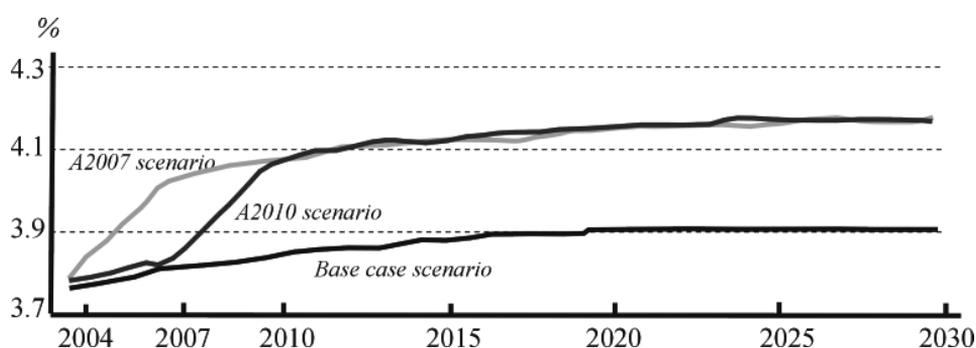
As we can see in Table 2 Slovenia and Lithuania wished to join the EMU in 2007 and Estonia, Malta Cyprus and Latvia in 2008. Bigger economies of the Czech Republic, Hungary and Slovakia declared later dates. In the next section the rationale behind the early strategy will be presented.

#### **4. Rationale behind early entry strategy**

Potential costs and benefits of joining a common currency area have been well identified see e.g. De Grauwe (2000), Zank (2002) and Wojcik (2005). According to the monetary view Poland loses little from relinquishing its monetary independence by entering into the EMU. Above all the loss should be associated with giving up the domestic interest rate policy. According to the monetarist stance a flexible exchange rate does not serve as an efficient and permanent buffer against shocks and relinquishing this policy instrument does not incur additional costs, Stiglitz (1999), Buiters (1999), see more in section 7. Indeed, in a world of free capital flows domestic interest rate levels cannot depart permanently and considerably from global interest rate levels without increased volatility of the exchange rate, Archer (2002). In addition, upon entering into the European Union in May 2004 any EU member has to treat its monetary policy as a matter of common concern. Combined with the full liberalisation of capital flows this policy prescription restrains the monetary independence. Thus, although potentially Poland can use the monetary policy at discretion before entering into ERM II, in practice its independence has been *surrendered* earlier. At the same time, the loss of monetary policy and especially of the interest rate tool should not be very hard to swallow. Klos and Wrobel (2001) find no statistically significant reaction of output to monetary contraction in Poland. To be fair however, this result should be regarded with caution since, as the authors rightly point, there are major problems with calibration of econometric models in changing institutional framework. Besides, facts seem to contradict this finding. The restrictive interest rate policy is credited with containing inflation in Poland from 2000 onwards. This is further discussed in section 6.

Notwithstanding, there are other powerful, mainly microeconomic arguments in favour of the early entry strategy. The entry at the earliest possible date implies that common currency gains such as elimination of exchange rate risks, reduction of country risks and transaction costs can be reaped earlier and thus support immediately the growth rate. In the National Bank of Poland report on the EMU entry strategy the Polish GDP growth in different EMU accession scenarios has been modelled, Borowski et al. (2004, pp. 60-88). The model used is based on a comput-

able general equilibrium framework calibrated for Poland using the data from year 2000. The applied model strongly simplifies reality since it only incorporates a well quantifiable effect of interest rate decrease due to a lower country risk. In the model the interest rate decrease translates into increase of aggregate demand and supply through the investment channel only. The simulations were performed for 3 scenarios. In the base case scenario the entry into the EMU is postponed considerably and the entry date is outside the simulation period. Two other scenarios assume an early entry, one at the earliest possible date identified in the previous section i.e. in 2007 (A2007), the other three years later i.e. in 2010 (A2010). The simulation period is relatively long and spans from 2004 up to 2030. The results of the simulation with respect to the GDP growth are presented in Figure 1.



**Figure 1. GDP growth rate in Poland from 2004 to 2030 for different accession dates**  
Source: Borowski et al. (2004, p. 62)

The simulations predict (Figure 1) in the A2007 and A2010 scenarios a sound growth rate exceeding 4% per year, which is driven by the benefits from the European Union accession. Simultaneously both EMU accession scenarios yield a higher growth rate in the projection period than the opt-out (base case) scenario. The earliest possible entry into the monetary union (2007) was seen as preferable to the later entry in 2010 although the difference in growth rates is not big (Figure 1). By contrast, a small difference in annual growth rates between the opt-out scenario and the early accession scenarios accumulates over time to a substantial divergence.

It has to be stressed once more that the simulation captures merely the effect of lower interest rates on the GDP growth. This reduction was particularly high in the fringe countries that imported credibility entering the EMU (see Table 3). Since Poland has been having relatively high market interest rates the impact of the reduced rates could be as strong as in the case of Spain or Ireland (Table 3). Thus the main effect was rightly predicted in the NBP report via the investment and foreign trade, mainly imports channels, Borowski et al. (2004). In reality a decrease of interest rates is likely to trigger other positive effects that should amplify growth rate differentials in alternative scenarios. For instance these could be higher FDI and,

**Table 3. Real Interest Rates, Pre- and Post-EMU**

Country	1993-1998	1999-2004	DIFF
Austria	2.5	1.2	-1.2
Belgium	3.1	1.2	-1.9
France	3.9	1.4	-2.4
Germany	2.5	1.7	-0.8
Italy	4.9	0.8	-4.1
Luxembourg	3.1	0.9	-2.2
Netherlands	2.1	1.7	-1.4
Finland	3.7	1.6	-2.1
Greece	7.4	1.0	-6.4
Ireland	4.5	-0.6	-5.1
Portugal	4.7	0.2	-4.5
Spain	4.3	0.0	-4.3

Source: Lane (2006).

what has been particularly important in the case of Poland, lower cost of the public debt service facilitating Poland's structural funds absorption capacity.

Moreover, if the accession is delayed and other new members join the euro zone early the FDI inflow can be decisively restrained. Under these circumstances the Polish country risk would be naturally higher than elsewhere, reflecting the uncertainty about the future level of exchange rate. Without obstacles to a free movement of capital, people, goods and services potential investors are unlikely to run additional and unnecessary risks. In consequence, a sizable part of potential FDI would be allocated outside Poland.

The early entry strategy provides a strong impulse to complete necessary structural reforms, Balcerowicz (2002). A clearly communicated accession schedule would facilitate justifying unpopular reforms to the public and thus make them easier to swallow to the political parities. This may play a crucial role in Poland since both the fiscal framework reform and the labour market reform are politically and socially difficult. In addition, it can be demonstrated that a rapid and credible reform produces a better outcome both in terms of likely short-term negative economic effects and positive expectations effects than a reform plan that stretches over time, Balcerowicz (2002). Successful fiscal reforms in Belgium and Ireland in the early 1990s are cases in point here, Borowski et al. (2004). Besides, accession costs related to relinquishing monetary policy independence are only little reduced in the passage of time. The comparison of the monetary and fiscal frameworks of Spain, Portugal and Greece, Slovenia and Poland 5 years prior to Poland's potential monetary union accession date shows (Table 4) that meeting the Maastricht provisions in time to qualify for an early accession date could be possible. According to all 3 criteria Poland performed stronger than any of the EMU benchmark countries.

**Table 4. Inflation, budget deficit and public debt in 5 years prior to the EMU entry date\***

Country	Inflation	Budget deficit/GDP	Public debt/GDP
Spain (1994)	4.7	6.1	62.6
Portugal (1994)	5.2	5.9	63.8
Greece (1996)	8.2	7.5	111.6
Poland (2002)	1.9	3,2	38.1
Slovenia (2002)	7.5	2.5	27.4

\* Slovenia declared its intention to join the EMU on 1 January 2007 (see table 1). This country was finally accepted as the EMU member on 1 January 2008.

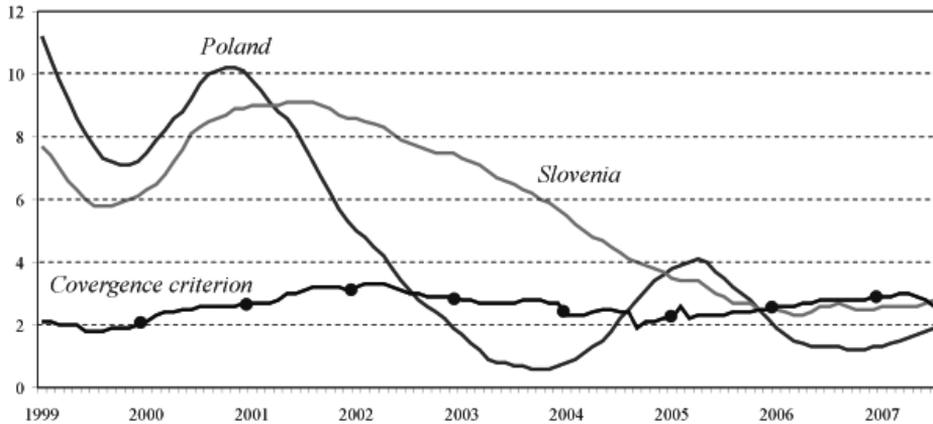
Source: European Commission and EUROSTAT.

Especially the inflation rate had been safely contained, which is often regarded as the most difficult task (Table 4). Slovenia did very well in terms of budget deficit and public debt but had a high inflation rate (Table 4). This country however managed to trim inflation and was ready to join the euro zone on 1 January 2007. The strategy of the inflation containment in Poland will be discussed in section 6.

We argue that the best convergence mechanism available is joining of the monetary union. A credible commitment to a common currency regime has a self-fulfilling character, provided monetary union members are not excessively idiosyncratic, Corsetti and Penseti (2002). There should be no fear of negative impact on the euro itself since all the new entrants account together for roughly 7% of GDP in the enlarged EU. Provided Poland is already sufficiently similar to the existing EMU members, the early entry could be beneficial to all the parties, Hughes and Piscitelli (2001). In the following sections issues related to long-term nominal convergence between Poland and the EMU countries will be discussed.

## 5. Convergence degree of Maastricht monetary criteria

As can be seen from Figure 2, the inflation rate in Poland, contained temporarily in 1999, rebounded above the 10% level in 2000. Starting in 2000 the inflation rate had been declining steadily and reached the lowest level in the second half of 2003 (Figure 2). It rebound again to over 4% as a result of a strong domestic and foreign demand due to the EU membership (1 May 2004). The NBP reacted immediately and inflation rate declined again well below the Maastricht criterion (Figure 2). To a certain degree Slovenia followed the same pattern as Poland did in 1999-2000. Interestingly however later on the Slovenian disinflation was steady but less pronounced; the inflation rate has been compatible with the Maastricht criterion level since the end of 2005 and continued to be very close to the benchmark (Figure 2).

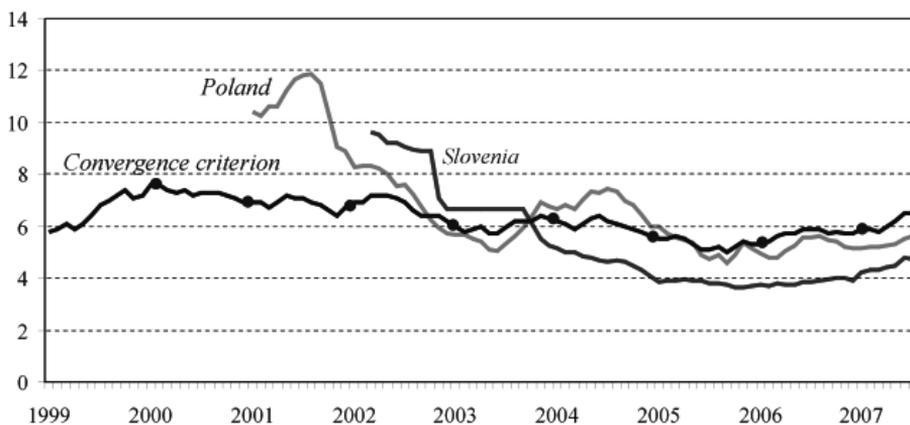


**Figure 2. Inflation in Poland and Slovenia (HICP 12-month moving average) vs. the convergence criterion in 1999–2007**

Source: Eurostat, own calculation

The most important issue within the currency union is the long term ability to maintain the inflation rate at the low level, and to, at least, maintain competitiveness. This will be discussed in section 6.

In Figure 3 we present a 12-month moving average yield of Polish and Slovenian government bonds at the background of the convergence criterion. Due to the size and supply, Poland's market for these bonds is much more liquid than the Slovenian one. Over the last years the long-term market interest rates have converged considerably towards European levels. Poland met the interest rate criterion earlier than Slovenia. Later on, due to the surge in inflation and counteraction of the NBP, the yield on long-term bonds was again above the Maastricht level (Figure 3). It has



**Figure 3. Yield on long-term Polish and Slovenian government bonds vs. the convergence criterion in 1999–2007**

Source: Eurostat, own calculation

become compatible again with the EMU criterion since the beginning of 2005. It has to be seen that fluctuations of the Polish bond yield were higher than the ones of Slovenia's.

**Table 5. Exchange rate regimes in Poland and Slovenia in 1990–2007**

	90	91	92	93	94	95	96	97	98	99	00	01	02	03	04	05	06	07
Poland	1	3	3	3	3	4	4	5-6	6	7	7	7	7	7	7	7	7	7
Slovenia	1	1	1	1	1	1	5	5	5-6	6	6	6	6	6	6	6	6	€

- 1 Peg to a currency or a basket with fluctuation margins less than or equal to  $\pm 2.25\%$
- 2 Crawling peg with fluctuation margins of less than or equal to  $\pm 2.25\%$
- 3 Float with active management by monetary authorities (implicit crawling peg)
- 4 Crawling peg with fluctuation margins of more than  $\pm 2.25\%$
- 5 Peg to a currency or a basket with fluctuation margins of more than  $\pm 2.25\%$
- 6 Float with interventions
- 7 Free float

Source: Egert (2006, p. 4) and own assessment of the NBP exchange rate policies.

Polish zloty floats freely since 1999/2000 (Table 5). Slovenia being a small relatively well developed economy used to have stable macroeconomic conditions both at the beginning and in the course of transformation. It was also reflected in its exchange rate regime and led this country to the EMU membership on 1 January 2007 (Table 5). Currently Poland does not meet the Maastricht exchange rate criterion and will have to go through the two year period of ERM II in order to qualify for the EMU.

## 6. Is nominal convergence a steady-state?

Poland has made good progress towards meeting the Maastricht monetary convergence criteria. Above all the inflation rate has been brought to historically low levels. This is an important achievement, bearing in mind the inflation performance of the Polish economy during the 1990s. As a matter of fact Poland struggled to contain inflation after a period of hyperinflation at the beginning of the transformation period. It took almost 10 years to bring progressively the inflation rate from about 600% in 1989/1990 to 10.3% in 2000. Arguably, the disinflation path was carefully calibrated in order not to affect negatively the GDP growth by too tight monetary policy, Focus on Transition (2001). Golinelli and Rovelli (2002) performed simulations of the inflation response to more aggressive policy stance. For Poland they found that, even in a more aggressive scenario, the path of nominal interest rates would have been almost unchanged. Simultaneously costs to the output would be greater implying lower GDP growth rates. From 1998 the inflation rate was almost

identical in either policy scenario. The findings of Golinelli and Rovelli (2002) confirm that no major mistakes were made in the conduct of monetary policy in Poland in the 1990s.

### ***6.1. Review of empirical analysis of Maastricht criteria***

The best and the most robust method of testing the long-term co-movement of economic variables is cointegration, Engle and Granger (1987). This technique was subsequently and extensively applied to investigate the scope of the Maastricht criteria convergence between the first 12 EMU members. The research results provided mixed evidence. For example, in an early and influential study Haug, MacKinnon and Michelis (2000) find only a partial long-term co-movement of the existing EMU countries. Their findings are much in line with the current evidence where Italy, Portugal and Spain were identified as countries that might encounter problems within the EMU in the long-run. Meister (2002) tested the cointegration between the new EU and the current EMU members. Meister concentrated on economic variables underlying the Maastricht criteria. For the period from 1995 until 2001 Meister found a strong convergence of Poland and the EMU countries with respect to both the interest rate and inflation. Meister notes, however, that throughout the examination period Polish interest rates remained above European interest rates. According to this study Poland is deemed ready, also in terms of the exchange rate stability, to enter ERM II and start fulfilling the Maastricht exchange rate criterion.

Notwithstanding, there are three points that should be made in relation to the cointegration techniques. Firstly, as pointed out earlier in the chapter, the cointegration of economic variables underlying the Maastricht monetary criteria is not a sufficient condition for joining the EMU. Secondly, cointegration tests require long-term time series and the convergence of the Maastricht reference values started only recently, Meister (2002). Thirdly, and what is most important, the cointegration of monetary variables (nominal convergence), such as price index or interest rate, does not tell the entire story, comp. Haug et al. (2000). In order to benefit in the long-run there should be a convergence of real sector variables, such as the productivity of labour or fluctuation of the GDP (real convergence). Some evidence for business cycle convergence between Poland and the EMU will be presented in the forthcoming article.

### ***6.2. Role of independent central bank***

Poland has gone a long way from the early days of transition before achieving domestic price stability. Although the disinflation process took relatively long, the belief in a value of a stable currency was shared by the majority of Polish political

class from the very beginning of the transition process. Simultaneously, there was recognition that sound institutions are a prerequisite for stabilisation and sustainable growth, Hochreiter and Kowalski (2000). With respect to the monetary policy framework this belief was confirmed by establishing of a two-tier banking system with the independent central bank Kowalski (2000) and Hochreiter and Kowalski (2000). In 1997 a new National Bank Act, strengthening the independence of monetary policy institutional framework, was adopted. The institutional set-up guarantees political and functional (free choice of monetary policy instruments, techniques and operational targets) independence of the National Bank of Poland. According to Article 3 (1) of the Act, the basic objective of the NBP is to maintain price stability. At the same time the bank shall act in support of Government economic policies, insofar as it does not constrain pursuit of the basic objective of the NBP, Act on the NBP (1997). The central role in the monetary framework in Poland is conferred on the Monetary Policy Council (MPC) which is solely responsible for the draft of policy guidelines and the conduct of monetary policy. In addition, the financing of the government deficit is prohibited in the Constitution, which further strengthens the independence of the institutional framework. Insofar the Maastricht provisions (in particular Articles 108 and 109 of the Treaty and the Statutes of the ESCB) guaranteeing the independence of central bank are met. In 2004 Poland along with other candidate countries introduced a number of (mostly technical) amendments to the NBP Act bringing closer to the *acqui communautaire* implementation in the central banking sphere, ECB (2004, pp. 230-232). However, there is still a number of amendments that need to be implemented. Their scope is similar to that required from Slovenia, Cyprus, Malta and Lithuania, ECB (2006, pp. 60-77) and ECB (2007, pp. 73-81).

The general institutional framework with the politically and functionally independent central bank was put in place early and would be put in place even without the perspective of an early EMU entry. The institutional position of the NBP has brought in some monetary and fiscal policy coordination problems, Marszalek (2003) leading to hot debates between the NBP and consecutive governments. The new monetary policy institutional framework introduced in 1997 strengthened the disinflation process, although as argued in the next section, economic context and a restrictive policy-mix played role as well. The anti-inflationary stance of the MPC has considerably increased the credibility of the NBP as inflation fighter. In fact this position was still maintained even after nominating in 2007 a new governor, who was openly a political nominee from outside the academia and central bank's circles.

### ***6.3. Emergence of a suboptimal policy-mix***

Arguably, a strong reduction of inflation in Poland from 2000 onwards has been the by-product of monetary authorities' response to a credibility problem at the fiscal

side of the economy. The fiscal stance has been reasonably conservative since 1990 and was expected to remain so in the future, Green, Holmes and Kowalski (2001). At the beginning of 1999 the Monetary Policy Council continued to conduct loose monetary policy in order to revive the economy negatively impacted by the default of Russia in 1997. The easy monetary policy stance coincided with financial problems at the Social Security Fund. The fund had to be recapitalised by the government in 1999 which brought about the increase in budget deficit by 2 percentage points of the GDP, Convergence Programme (2006, p. 24). As a result of both loose monetary and fiscal policy the inflation rate surged to more than 10% as can be seen from Figure 3. What is more important, the adverse developments on the fiscal side came much to a surprise because they were failed to be communicated by politicians, Rozkrut (2003). It has dealt an important blow to the credibility of fiscal authorities in the eyes of the NBP. In order to fulfil its inflation target and reinstate the equilibrium in the current account the Monetary Policy Council tightened monetary stance; its outcome was also reflected by an increase in nominal market interest rates on Figure 3. As a result, real interest rates surged and in 2000-03 a mix of a too tight monetary and too loose fiscal policy was in place. This coincided with a period of global slowdown and brought inflation down to almost 0% in July 2003. In fact this tendency continued in 2004-2007. In terms of the EU Broad Economic Guidelines it was even aggravated by the 2005 Eurostat decision to treat (along the ESA '95 accounting scheme) annual costs of the establishment of capital-based pension system (Open Pension Funds) as being outside the public finance framework. This has had a significant impact on both the deficit and public debt level and meant that Poland has become the Excess Deficit Procedure (EDP) economy.

By contrast, joining the EMU will bring about lower, European level interest rates (comp. Table 3). It is uncertain whether the reduction of real interest rates is not going to produce a counter-reaction on the real side of the economy. The economic situation in Poland has been steadily improving, driven by a strong export performance of Polish companies and surge in all components of domestic demand. This has brought some fears of inflation and made the NBP begin a series of interest rate increases. The EU membership in the case of Poland meant a clear textbook-style trade creation phenomenon. Poland not only has a higher share of exports to GDP than Spain but also enjoys trade surplus with the EU countries.

#### ***6.4. Nominal convergence as a statistical illusion?***

As mentioned in section 6.1 the studies of convergence between Poland and the EMU countries have to rely on a relatively short time series. In consequence, their methodological robustness might be put in question. As pointed out by Klos and Wrobel (2001) there is a major difficulty in applying econometric methods to turbulent institutional environment that characterises a transition economy. For ex-

ample in Poland between 1990 and 2007 there were five major changes of exchange rate regime (comp. Table 5). The exchange rate policy evolved progressively from a dollar-based peg towards a full float, Kowalski and Stawarska (1999). What is more important, there were major changes in central banks' operational targets. NBP used credit limits at the beginning of the period, officially targeted money supply from 1994 to 1997 and resorted to exchange rate interventions. In 1999 NBP started to pursue direct inflation targeting (DIT), using interest rate and open market operations as the main tools. All these developments should be regarded as necessary changes in a successful transforming economy. Simultaneously, they present an obstacle to building structural models of economic variables underlying the Maastricht criteria.

The danger of a surge in inflation rate after entering the EMU exists for at least two reasons. Firstly, there may be a more pronounced operation of the Balassa-Samuelson effect, which will be considered in section 8. Secondly the introduction of the euro will increase international price transparency and facilitate international comparisons, thus leading to stiffer competition in the domestic market. This should be beneficial to consumers. However, may not be so if there are strong income differences between countries. The price structure in Poland, with prices of nontradables lagging considerably behind, does not fully reflect the price structure in Western Europe, comp. e.g. Egert (2007). In the long run the Polish price structure will rejoin the European pattern as a result the equilibrium mechanism. To assure a smooth accommodation and no abrupt price increases shortly after the EMU entry, there is a need for labour market flexibility and/or mobility. Indeed, Polish and the other New Members States labor is internationally mobile and much more flexible than that from core European countries. However, as De Grauwe (2007) rightly points out the very mobility and market flexibility of labor are only necessary but not sufficient conditions for successful and sustainable EMU membership. Insofar, the observed inflation level in Poland may be low but does not have to remain so in the future. Indeed there are some signs of a growing inflation pressure (see Figure 2).

## **7. Foreign exchange regime and a role of market expectations**

Adhering to the irrevocable exchange rate regime is regarded as one of the most prominent Maastricht criteria and the pillar of the Optimum Currency Area theory. In principle the flexible exchange rate is commonly considered as a very important accommodation mechanism and the costs of giving up exchange rate independence are in the centre of the current domestic monetary union debate, Ho and McCauley (2003). We argue that the belief in accommodative capacities of flexible exchange

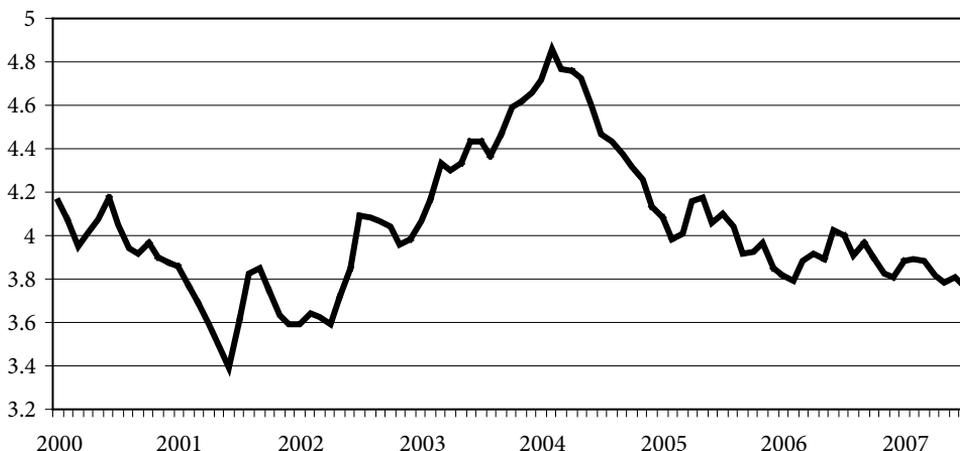
rates and monetary policy in general is a relic of the 'fine tuning fallacy'. The belief in ability to precisely steer a small open economy in the world of free capital flows has proved unrealistic and as such do not belong any more to mainstream economics. Still the old ideas often appeal to general public and as such are exploited by politicians. Unfortunately the exchange rate policy belongs to one of the most abused areas. Examples of exchange rate policies in the form of rare successful devaluations are often generalized to defend the case of maintaining national currencies. National currencies are believed too important to disappear, Kenen (2000).

There is no single theory that can precisely explain the evolution of exchange rates and the unpredictable behaviour of exchange rate markets, in particular in the short run, belongs to stylized economic facts. One of the objectives of a 2-year stay in a relatively flexible ERM II is testing the exchange rate equilibrium level. In other words, during this period a fair value of the currency should be attained.

In the following section we will discuss some theories that attempt to shed light on the evolution of exchange rates and determine the equilibrium exchange rate level. The oldest and probably the most important is the Purchasing Power Parity (PPP). The PPP theory assumes the equality of tradables prices across countries and explains the movement of exchange rates by differences in expected relative inflation rates. The Purchasing Power Parity roughly holds in the long run. However currencies often spend long periods outside the fair value determined by the PPP. There exist a number of approaches and models to deal with these deficiencies of the PPP, Egert (2004), Rogoff (1996).

If the fiscal stance of a country is somewhat problematic the currency typically slides in anticipation of depreciation/devaluation. The depreciation/devaluation expectations are often fuelled by speculation. However, they may also be fuelled by the Fundamental Equilibrium Exchange Rate (FEER) theory, Williamson (1994), Egert (2003), Marrewijk (2004). According to this theory, the equilibrium exchange rate is compatible with internal equilibrium defined as equilibrium between potential and actual output and external equilibrium defined as the level of current account deficit that can be sustainable financed by the inflow of medium or long-term investments, Borowski et al (2004), Marrewijk (2004). If economic fundamentals underlying internal or external equilibrium are expected to change, the economic consequences are being incorporated in exchange rate levels. Arguably, the recent developments of the Polish zloty/euro exchange rate are well explained by the FEER theory. The evolution of the nominal exchange rate is given in Figure 4.

From June 2000 till July 2001 the zloty experienced a strong appreciation that can be explained by the Interest Rate Parity theory. At that time real interest rates were very high as the central bank attempted to counter-balance loose fiscal policy. The depreciation of the zloty from June 2001 until February 2004 is to some extent explained by nominal interest rate cuts in line with decreasing inflation. Arguably however, the most important factor behind the depreciation is the impact of wors-



**Figure 4. Exchange rate PLN/€ (January 2000 – July 2007)**

Source: NBP, own calculation

ening fiscal position on the market expectations. In particular the high volatility periods and subsequent sharp slumps resulted in the aftermath of budget revisions or official releases of disappointing deficit figures. The PPP theory cannot explain the evolution of the EUR/PLN exchange rate from 2002 till the end of 2003. There has been no inflation differential between Poland and the EMU (Polish inflation rate in 2003 being below the European level that would justify appreciation and not depreciation). Simultaneously, there has been no reason to fear inflation increase in Poland, at least prior to the entry into the EMU, given the institutional framework in place. The nominal appreciation of PLN from the beginning of 2004 onwards should be linked to a number of factors. These are the anticipation of the EU membership, increasing inflow of FDI and structural funds, remittances from Polish workers employed in the UE countries and a specific combination of monetary policy and productivity differences (see section 8).

According to the Maastricht exchange rate provision, the exchange rate should not experience severe tensions during 2 years prior to the examination date. The issue of severe tensions was addressed in the past by examining the degree of deviations from the central rate, by using various indicators and by considering the role played by exchange rate interventions, Borowski et al (2004, pp. 114-115). The ECB uses a daily Exchange Rate Volatility (ERV) indicator. Such volatility of EUR/PLN exchange rate during the whole period since 2000 was relatively high, Borowski et al (2004) and Jurek (2006). It was not only higher than in the NMS but also higher than in the case of Spain, Ireland and Greece prior to their EMU membership. This finding should not be surprising given the fact that the zloty has been floating freely since 1999 (see Table 5) and the Polish interbank currency market is the biggest in the NMS. In addition, on 1 October 2002 a new Foreign Exchange Act, lifting almost all restrictions on capital transactions with OECD countries, was in-

troduced. Further liberalisation was implemented prior to May 2004 in order to fulfil the requirements stipulated in Art. 56 of the TEC that reads: "... *all restrictions on the movement of capital between Member States and between Member States and third countries shall be prohibited*".

The volatility of the Greek drachma decreased considerably after its entry into the ERM II. Greek authorities stabilized the exchange rate both by interventions and high interest rate policy, Coricelli (2002), Hochreiter and Tavlas (2004). Greek experience sheds some light on challenges related to stay in ERM II, since unlike other EMU countries Greece did not take part in the first wave of the Accession. In fact the central parity set at the outset of ERM II membership is likely to become a ceiling for the future exchange rate, implying that countries will tend to be on the appreciation part of the band, Hochreiter and Tavlas (2004). Any movement above the parity (depreciation) would fuel expectations of inability to enter the euro zone. Since the currency cannot be devalued, the central bank will have to intervene in order to support the exchange rate. Under ERM II central banks of the accession countries need to amass large amounts of foreign reserves to deter speculators since, judging by the Greek experience, the ECB supports interventions only if the exchange rate approaches the  $\pm 15\%$  band. The central bank should keep the exchange rate in the lower section of the band through high interest rate policy as well, Hochreiter and Tavlas (2004). Both strategies were successfully applied by the Greek central bank.

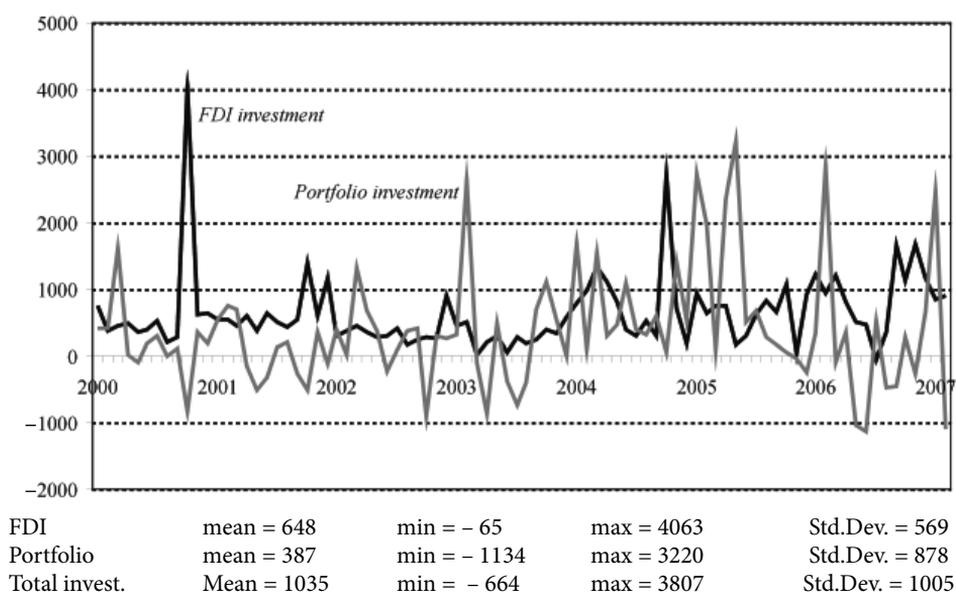
From the candidate country perspective the current period of the strong euro is a good moment to start negotiations on the central rate upon the EMU accession. By agreeing on the central rate close to the current market rate, the new EU countries can thus alleviate the consequences of currency appreciation policies than will have to be pursued in ERM II.

As already discussed, pegging the exchange rate implies giving up actual monetary policy independence. The experience of Denmark, that has agreed with the ECB on the  $\pm 2.25\%$  fluctuation band, shows the practice of monetary policy conduct in ERM II. Danish Central Bank's interest rates must be adjusted in step with the ECB interest rates in order to achieve exchange rate stability, Jensen (2001) and Bernstein (2006).

Arguably however, the biggest obstacle in meeting the exchange rate criterion lies elsewhere. The principle of equal treatment shall be applied to 'the EMU suitability' assessment. As pointed out by Kenen and Meade, (2003), due to a completely different economic and institutional context brought about by the creation of the EMU nowadays, the application of the principle of equal treatment does not translate into *equivalent* treatment of new EU countries. The reason, with respect to the exchange rate policy, is as follows, Kenen and Meade, (2003, pp. 4-9): it might be difficult to fulfil simultaneously the price stability criterion and the exchange rate criterion due to the B-S effect. To make matters worse, the central characteristics of ERM II is a

fixed rate arrangement without the protection of capital controls. To be conforming to the Treaty the new EU countries had to dismantle all the remaining capital controls on 1 May 2004. A history of exchange rate crises in the 1990s suggests that pegged exchange rate arrangements without capital controls are very dangerous and risky in a world of high capital mobility, Begg et al (2003). Simultaneously, an environment of open capital markets, limited exchange rate flexibility and ongoing structural reform is attracting capital inflows.

A large, new EU country with a sizeable financial market is a likely target of short term financial flows. Poland has already experienced large FDI inflows and also, after 2004 in particular, a sizable amount of portfolio investments that were much more volatile (Figure 5). Portfolio capital flows are bound to increase under ERM II, Kenen and Meade, (2003) On the one hand there will be capital inflows as there is a consensus that the new member countries are going to grow quicker than the existing EMU members, Begg et al. (2003). By joining the EU these countries commit to abide by legal and institutional framework that guarantees a free movement of goods, services people and capital. As a result, the investment opportunities in the new EU countries will have interesting return/risk characteristics. In addition, there will be a sizable capital inflows from European structural funds. On the other hand, there will be capital outflows as residents of the new member countries search for investment opportunities abroad, Begg et al. (2003). The fact that after the EU entry, the existing EU countries will care more about the consequences of capital inflows and should be willing to support the new members in their efforts to prevent



**Figure 5. FDI and portfolio investment in Poland in 2000-2007 (million of euro)**

Source: NBP, own calculation

and resolve crises is of little consolation. According to the articles 119 and 120 of the TEC, the permission to reintroduce capital controls may be granted as an emergency measure to a member of the EMU with a derogation experiencing serious balance of payments problems. Following the article 120 (1) such measures must cause the least possible disturbance in the functioning of the common market and should be carefully tailored to remedy the difficulties which have arisen. Notwithstanding, it would require a political masterpiece to convince the Commission of the necessity to reintroduce capital controls. In addition, central banks prefer to use preventively the interest rate tool instead, anxious not to damage their credibility and to avoid unexpected policy moves.

If the Commission should maintain its assessment policy as declared the only realistic policy option that enables for the zloty to stay within the narrow band is the conclusion of a special agreement with the ECB. This agreement should guarantee a joint intervention from the ECB and the NBP at the margins of the exchange rate bands. In particular, there are two types of financing facilities available. On the one hand, the very short term financing comes into operation when the exchange rate approaches the margin of the fluctuation band. The intervention is automatic and unlimited if supported by fiscal and monetary stabilisation measures in the affected country. On the other hand, intra-marginal interventions can also be implemented unilaterally by the national central bank concerned, in coordination with the ECB, Rzeszutek (2000). The ECB can suspend the intervention in the unlikely case of danger to the price stability in the EMU. According to the readings of the ECB policy position special 'narrow band' arrangements can be agreed on case-by-case basis but they are deemed to be exceptional.

## 8. Balassa-Samuelson effect – will it be a problem?

The difficulties concerning the membership in ERM II would be much less pronounced, had the new EU countries been allowed to inflate more than the existing EMU countries. Essentially the B-S effect which is often responsible for stimulating the price level operates either through nominal exchange rate appreciation or an increase in the inflation rate. To see this we may apply a standard approach used by De Grauwe and Schnable (2005, pp. 538-541). The production conditions for tradables (T) and nontradables (NT) are expressed by two Cobb-Douglas functions:

$$Y^i = A^i (K^i)^{\gamma^i} (L^i)^{1-\gamma^i} \quad 0 < \gamma^i < 1 \quad i = T, NT. \quad (1)$$

In equation (1)  $Y^i$  is the real output,  $A^i$  is technology and  $K^i$  and  $L^i$  is fixed capital and labor respectively employed in sector  $i$ . Marginal productivity of labor is the following:

$\frac{\partial Y^i}{\partial L^i} = (1-\gamma^i)A^i(K^i)^{\gamma^i}(L^i)^{-\gamma^i} = (1-\gamma^i)\frac{Y^i}{L^i} = (1-\gamma^i)Q_i$ , where  $Q_i = \frac{Y^i}{L^i}$  represent labor productivities in the  $i$  sectors. The real wages in these sectors are expressed as in formula (2):

$$(1-\gamma^i)\frac{Y^i}{L^i} = \frac{W^i}{P^i} \quad (2)$$

where  $W^i$  is the nominal wage in the  $i$ -sector and  $P^i$  are respective price levels. Assuming that  $W^T = W^{NT} = W$ , based on equation (2) we have (2a):

$$\frac{(1-\gamma^T)\frac{Y^T}{L^T}}{(1-\gamma^{NT})\frac{Y^{NT}}{L^{NT}}} = \frac{(1-\gamma^T)Q^T}{(1-\gamma^{NT})Q^{NT}} = \frac{\frac{W}{P^T}}{\frac{W}{P^{NT}}} = \frac{P^{NT}}{P^T} \quad (2a)$$

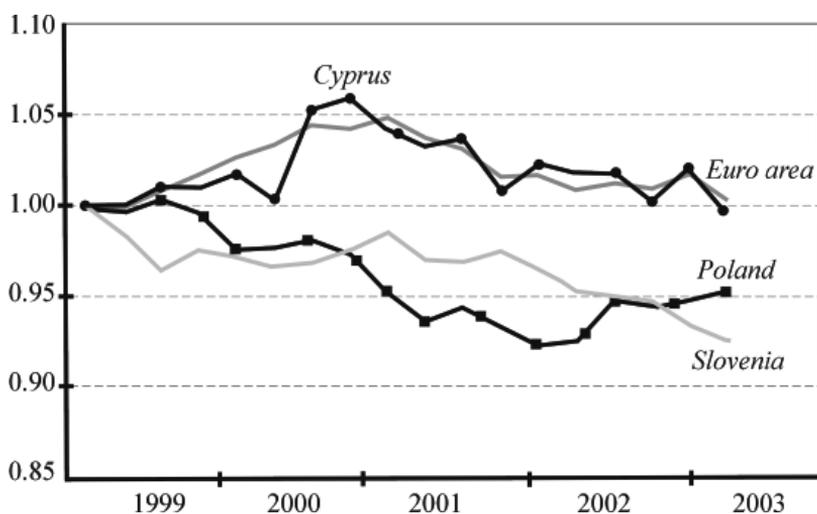
and replacing  $c = \frac{(1-\gamma^T)}{(1-\gamma^{NT})}$ , based on (2A) we get formula (3):

$$c \frac{Q^T}{Q^{NT}} = \frac{P^{NT}}{P^T}. \quad (3)$$

In the case of NMS we may assume that EMU tradable prices ( $P^{TE}$ ) are for them exogenous and for simplicity constant and that PPP holds for tradables. Thus these goods prices ( $P^{TA}$ ) for the NMS can be expressed in the following way:  $P^{TA} = E_{A/E} * P^{TE}$ , where  $E_{A/E}$  is the exchange rate against the euro of a NMS. Substituting  $P^T$  in (3) by the RHS of the above formula we get an expression showing the B-S potential impact on a NMS economy (4):

$$c \frac{Q^T}{Q^{NT}} = \frac{P^{NT}}{P^{TE} \times E_{A/E}}. \quad (4)$$

Using formula 4 and following De Grauwe and Schnable (2005, pp. 540-541) we might clearly distinguish two adjustment mechanisms within the B-S framework. The first is a situation of such NMS as Poland that is following the DIT strategy and keeps its inflation rate in line or below the EMU level. In this particular case the relative productivity gains,  $Q^T$ , within our assumptions will be reflected in the nominal appreciation of a domestic currency against the euro,  $E_{A/E}$ . Indeed, this adjustment, from 2003/2004 onwards, can be seen on Figure 4. The second case represents the situation of such NMS as Estonia that chose the currency board solution. In their case (see formula 4) the relative productivity gains,  $Q^T$ , lead to higher inflation in nontradables.



**Figure 6. The Ratio of Tradables to Nontradables Prices (%)**

Source: Based on EEAG Report (2004, p. 134)

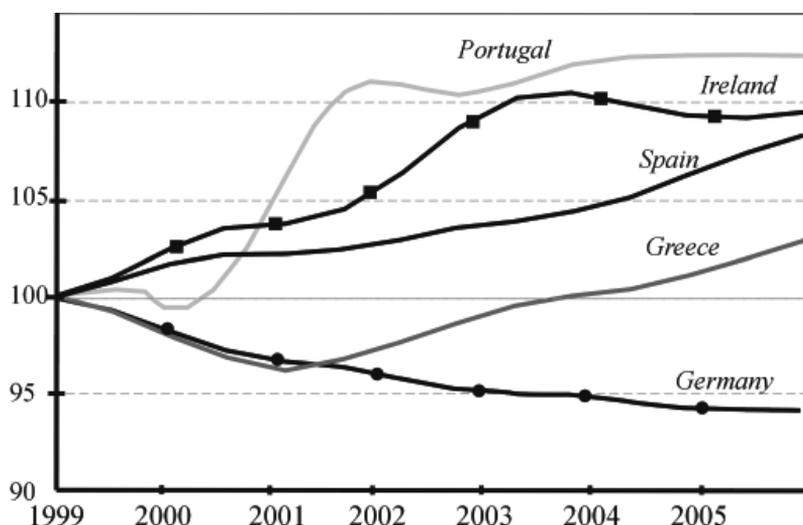
Although the statistical difficulties in measurement of monetary policy efficiency discussed in section 6.4. do not fully apply here, there are significant difficulties in measurement of the B-S effect as well. The extent of the Balassa-Samuelson effect in Poland has been a subject of numerous studies with the average estimated inflation impact of about 1.0-1.5% for Poland, see for example Egert (2002) and (2007), Coricelli and Jazbec (2002), Mihaljek and Klau (2003) and Chmielewski (2003).

Figure 6 gives the ratio between the producer price index (PPI) and the consumer price index (CPI) in the different accession countries, EEAG Report (2004). Since PPI includes a larger share of tradables than the CPI (services play a greater role here) the operation of the B-S effect would imply a fall of the PPI/CPI ratio over time since the PPI contains mostly tradables' prices which cannot rise above the world level. Figure 6 illustrates the differences between countries. For Poland the 5% impact of the B-S effect over 5 years confirms the estimates provided by the empirical research cited above. It is interesting to note that the pattern of PPI/CPI in Cyprus from 2001 onwards closely follows that of the Euro area and Slovenia.

The relatively low level of the Balassa-Samuelson effect in Poland combined with strong commitment from the central bank to maintain the low inflation rate should enable meeting of the Maastricht price stability criterion. However, in practice the conduct of monetary policy that is compatible with both the price and exchange rate stability is tricky. As pointed out by Rosati and also by Schardax, in a country experiencing the B-S effect the inflation rate can be decomposed in two elements: 'good' inflation related to the Balassa-Samuelson effect and 'bad' inflation related to other effects, Rosati (1998) and Schardax (2001).

The ‘good’ inflation reflecting increased productivity should not be contained by monetary policy measures since it is the natural effect that accompanies the structural transformation of the economy i.e. the real convergence. The monetary policy aimed at reducing the ‘good’ inflation would slow down the catching up process. The precise assessment of the Balassa-Samuelson effect depends on the choice of price index and inflation target, see Mihaljek and Klau (2003). Given that scope of manoeuvre available to monetary authorities is limited by the Maastricht criteria, the task is difficult. If in the coming years the B-S effect amplifies, the accession to the monetary union would be possible only for a price of the GDP growth rate reduction and further nominal appreciation. Having said that however we need to remember that Poland along with other NMS became open economies and that more and more services belong to tradables whose prices are determined on the European and global market. The appreciation (comp. formula 4) would lower domestic inflationary pressure. In addition, as discussed in section 2.2., it is the only realistic strategy compatible with the requirements of ERM II in the case of inflation differentials between the applicant country and the EMU.

A potential side-effect of the short-term nominal contraction needed to counter-balance the B-S effect is a possible inflationary reaction after the entry into the EMU, Szapary (2001). Subdued by tight monetary policy during the nominal convergence process, the economy may overreact when confronted with the lower interest rates in the monetary union, see Table 3 and Figure 7. The resulting increase in inflation could quickly jeopardize the competitive position of the country. Arguably,



**Figure 7. Real, Intra Euro Area Real Trade-weighted Exchange Rates Based on CPI. 1999 Q1=100**

Source: Based on Bruegel Policy Report (2006, p. 2)

this happened in Portugal, Spain, Italy and Greece (Figure 7). After the entry into the EMU a considerable increase in domestic demand was not accompanied by a comparable productivity growth. In consequence there was both a higher than elsewhere inflation rate and current account deficit, particularly acute in Spain (its current account deficit in 2006 was the biggest, after the US, in world), that translates inside a monetary union into an increase of total private and public debt. The situation of Ireland is different; despite its intra Euro area relative real appreciation (Figure 7) the Irish economy has been able to expand faster than the other EMU countries maintaining its competitive advantage. In order to regain international competitiveness, Portugal, Italy, Spain and Greece must resort to a difficult process of real depreciation through a combination of fiscal tightening and wage restraints. Such a set of recommendations is politically difficult not only for the current EMU countries but also for the NMS. Provided the increase of income is continued, the B-S effect can be reconcilable with maintaining international competitiveness. With the progress of the catching-up process the operation of the Balassa-Samuelson effect will be less pronounced.

## 9. Conclusion

We have investigated the degree of Poland's convergence to the Maastricht criteria with respect to the monetary policy framework. What might be somewhat surprising, Poland does already meet the inflation rate criterion and the interest rate criterion. Arguably some doubts remain whether the nominal convergence is a steady state despite encouraging results of empirical research. The monetary policy framework that has been put in place rests on independent monetary authorities. The institutional set-up, designed to exclude political interventions, has proved to be an effective price stabilisation mechanism. In consequence, despite some points of concern, meeting inflation and interest rate Maastricht criteria within the timeframe dictated by the early EMU entry do not pose problems in Poland. Obviously the participation in the ERM II does pose more problems and is closely linked to the fulfilment of the fiscal criteria. Since the ERM II phase has to last two years it should be entered only when the fiscal criteria are met in a sustainable way. The fiscal criteria, at least in the case of Poland (and also of Hungary) seem to be politically difficult.

The fulfilment of the Maastricht monetary and fiscal criteria is likely to be only a necessary condition for joining the EMU. What is more important, political considerations that can be interpreted as a belief in the sustainable convergence between the existing EMU members and the 'applicant' country will play a decisive role.